



We, at Pivot Group, are devoted to providing you with the highest quality of service.

## SOLUTIONS TAILORED, NOT RESOLD.

### Our Unique Way of Conducting Business

#### **We PROMISE to:**

- 1) Involve You in the Entire Information Security Process by**
  - a) taking a team approach – yours and ours
  - b) teaching you security so you do not have to be dependent on any one company, including Pivot Group
  - c) helping communicate the message throughout your organization
  - d) finishing the engagement with a Report Card to evaluate our performance
  
- 2) Deliver Tailored Solutions Based on Your Company's Individual Business and Resource Requirements by**
  - a) taking the time to learn your business and technology
  - b) not approaching solutions as one-size-fits-all
  - c) making Security a Business Enabler through education, not fear
  
- 3) Be Technology-Neutral by**
  - a) not having any of our own technology
  - b) not reselling anyone else's
  - c) protecting your current Technology Investment